



An Official Summary of Product & Company News from [Fulham!](#)



Time will tell on Tariffs – Buying *Sooner* is Better

With the uncertain affects of Trump's tariffs as a "developing story," we urge minimizing the effects of the disruption to the entire industry, country and global supply chain by purchasing as much as possible **RIGHT NOW.**

Fulham is grateful for its multi-country manufacturing, but everyone will be impacted. Stay tuned.

Thank You for a Successful LEducation – See You again Soon!

We're encouraged by the overwhelming response we received



during LEDucation about our [LED Emergency Solutions](#) and more!

Great meetings and introductions. We look forward to hearing from you soon!

[Click here for our event calendar](#)



Expanded Distribution Channel Team – Here to Grow Your Business!

Introducing Luis Astorga and an expanded Distribution team. Fulham has been developing more Inside Sales and other resources for quick accessibility to the information you need for success.

[Meet the team here \(PDF 3.7mb\)](#)

New U.S. Distribution Featured Products Catalog! Online Now!

We've just published an updated 2025 version of our [Featured Products for Distribution catalog located here for download](#) and for onscreen viewing from the [literature library](#).

In the [downloadable file](#), it offers convenient links to site pages. The printed version is being dispatched to all reps, and orderable via Customer Service with Part # DST-2025



Reminder! 4 Constant Power EM LED Drivers Discounted in Large QTY

These SKUs are IN STOCK with



flexible pricing in sufficiently large QTY. [Contact us today](#) for these *immediately shippable* items!

[FHSCP-UNV-5WL](#)

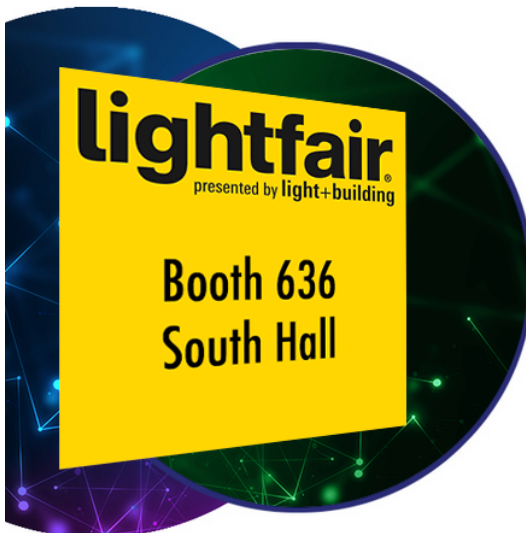
[FHSCP-UNV-7.8WL](#)

[FHSCP-UNV-10.7WL](#)

[FHSCP-UNV-17WL](#)

Product Spotlight: FireHorse 25W & 50W MicroInverters are Here! 12W is COMING SOON

The [FireHorse Micro-Inverter / Emergency Power Supplies](#) are a reason to get excited! They work with any technology type (not just LED) for either one or a series of fixtures up to 150W (for the 25W) or 320W (for the 50W) in normal operation to deliver power in EM mode at 25W or 50W, respectively, for 90 minutes. [Visit the product page](#) or watch a [comparison video here](#). 12W coming soon!



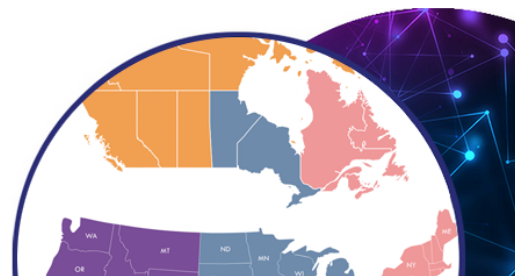
See You Next at LFI! Los Vegas May 6th-8th

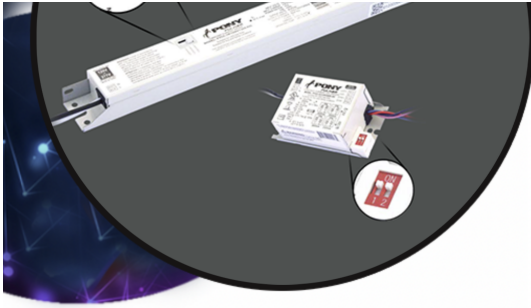
Stop by for a quick meet with a member of our OEM or DST Sales Team at **Booth 636** in the South Hall...

Contact [Edwin Reyes](#) or [Luis Astorga](#) in advance, if you'd like to line up a meeting time in advance!

Reminder: A Few Changes with OEM RSM Territories

This is merely a reminder that [Brian Do](#) is now covering the [entire Western OEM territory](#), with [Edwin Reyes](#) covering [Western Canada](#).



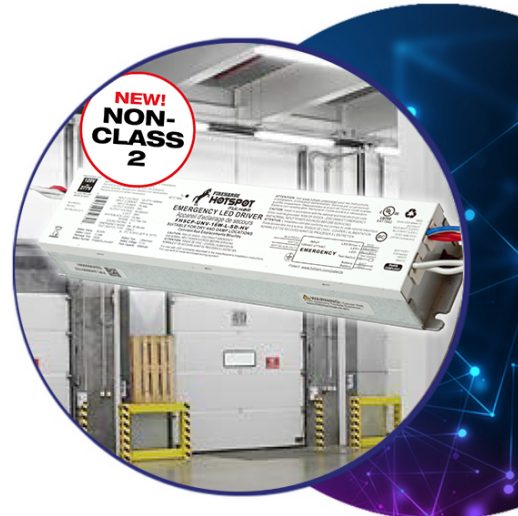


drivers to now include 4 compact models and 10 linears, with connector options that include versions with wires on both sides, as well as on just one side and with push-in connectors on the other.

Have a look at details and specs [HERE](#)

Reminder: Non-Class 2, High Voltage EM Driver is here!

The [16W-HV FireHorse HotSpot \(FHSCP-UNV-16W-L-SD-HV\)](#) is designed for *Non-Class 2* applications that operate LEDs with either high DC voltage or high current. The [16W-HV FireHorse HotSpot](#) connects directly to LEDs inside a luminaire, offering an efficient, reliable EM solution for higher voltage applications such as linear high bays, large surface-mounted and canopy luminaires.



IN STOCK! [LED Panel & Troffer Retrofit Frame Kits](#) Installable From Below, 90 CRI!

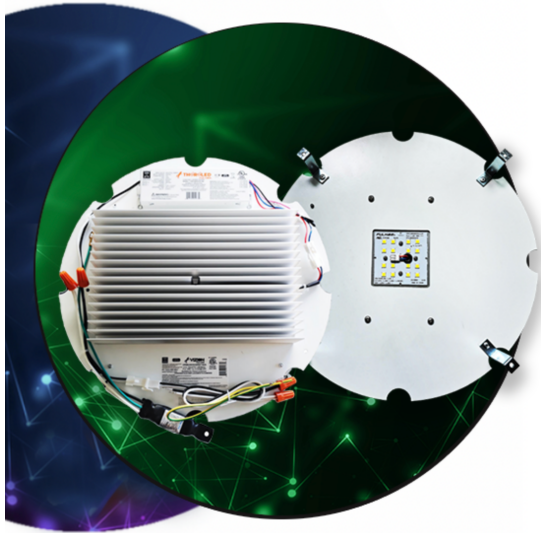
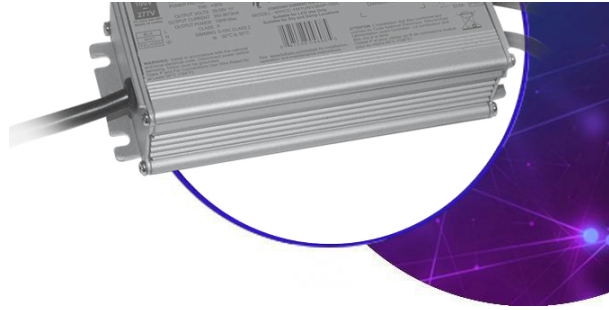
We are excited to offer VividHorse CCT-selectable (3500-5000K) retrofit kits for 2x2, 1x4 and 2x4 panels and troffers! Ours boast an impressive **90CRI** and are completely **installable from below, without opening the ceiling**. This makes them not only quick to install, but also far more safe and convenient by avoiding any harmful older building materials in the ceiling that may also need to be disposed of properly if discovered. [Click here for info](#)

Reminder: WorkHorse Constant Current (WHCC) Class 2



Programmable IP66 Drivers *Launched!*

We've released two new [outdoor WorkHorse WHCC drivers](#). IP66, Type HL for dry and damp locations. 0-10V Dimming from 100%-10%. Output Voltage Range: 28-56VDC. Small for their performance (5.71" x 2.6" x 1.44")! Output current ranges of 350-2100 and 350-2670mA, respectively. [Full details & spec sheets here](#)



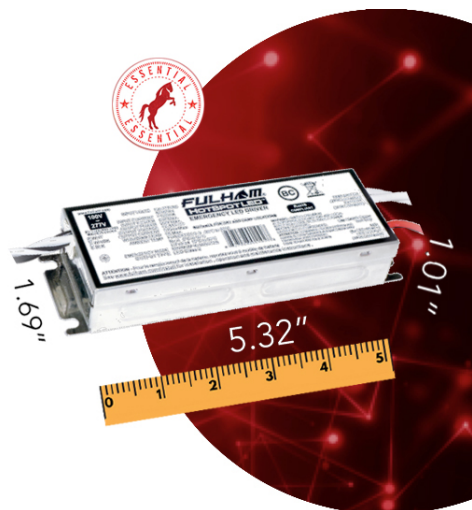
Reminder: 14" Round LED Retrofit Kit for Garage & Gas Station Canopies

Our new round Vizion UNV LED retrofit kit is an ideal replacement for applications using 70-250W HID, such as parking garage fixtures and gas station canopy fixtures.

[More details here now!](#)

Smallest 4W Constant Power EM Driver! [Watch the Video!](#)

[Click here for details](#) about this mini Fulham HotSpot in-fixture 4W Emergency Driver with integrated battery, part number [FHSCP-UNV-4W-L](#). Smallest in the industry at just 1.01"x1.69"x5.32"! Recommended applications include troffers, strips, canopies, wall packs, vapor-tight fixtures and anyplace where adding EM capability requires the ability to fit a tiny item inside the fixture! [Video here](#)



Reminder: EliteControl IoT



Gateway

Fulham's [EliteControl IoT Bluetooth® Gateway \(CTGATBPOE\)](#) extends your mesh network with internet access. It allows data collection from Bluetooth mesh lighting networks and transmission to the cloud for review and control.

[Brochure](#) | [Spec Sheet](#)

Bluetooth is a registered trademark of Bluetooth SIG, Inc.

Last But Not Least, a Little Fun!... Highlighted "Video of the Quarter"

Our chosen video* again wins for **HUMOR**. Here are more of YouTube's ["Funniest Horse Videos of 2024"](#)... See if you agree!

Consider submitting an *original* video for use in future Illuminations. Email [updates@fulham.com!](mailto:updates@fulham.com)



*Fulham is neither associated with, nor does it endorse, the owner of this video.

For more information on any of the products or topics referenced above, contact your Fulham Sales Representative or Fulham Client Services at order@fulham.com or 323-599-5000. To find a U.S. Distributor, [click here](#). To find a DST representative, [click here](#). For Fulham's OEM Sales Managers by territory, [click here](#).



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